

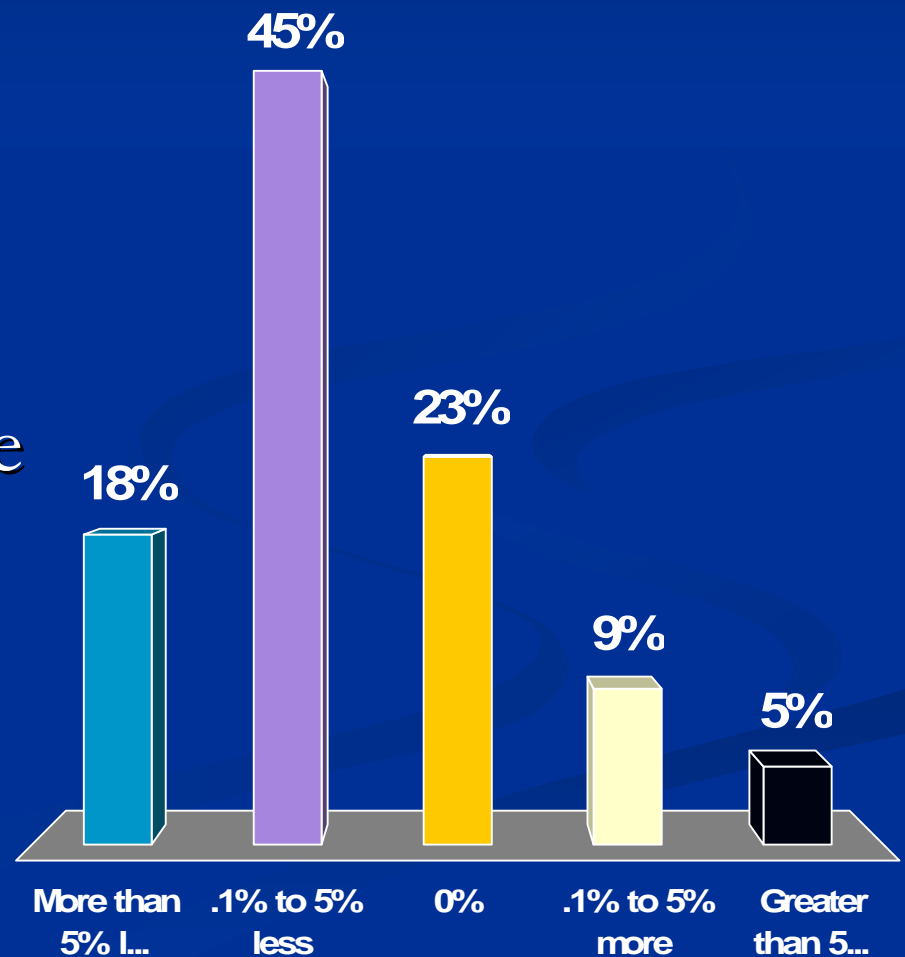
Eastern L&P
Roanoke, VA

March 12, 2009

Audience Response Data

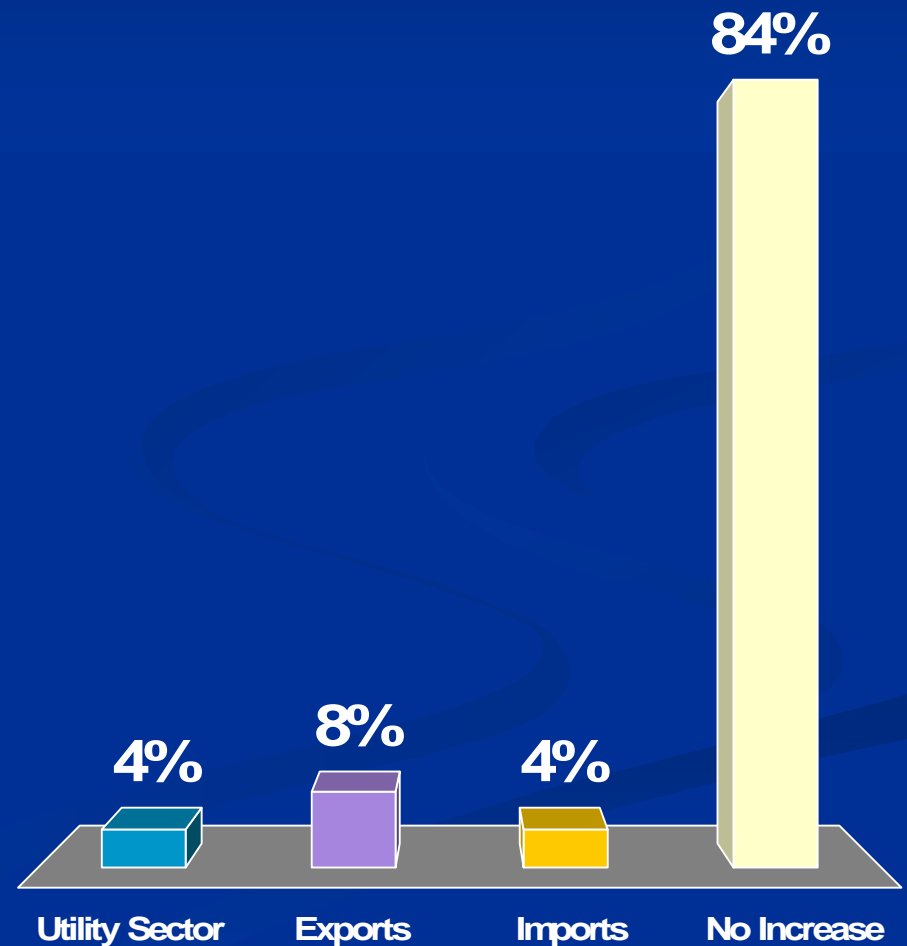
Compared to 2008, we expect our consumption/production in 2009 to be:

- a. More than 5% less
- b. .1% to 5% less
- c. 0%
- d. .1% to 5% more
- e. Greater than 5% more



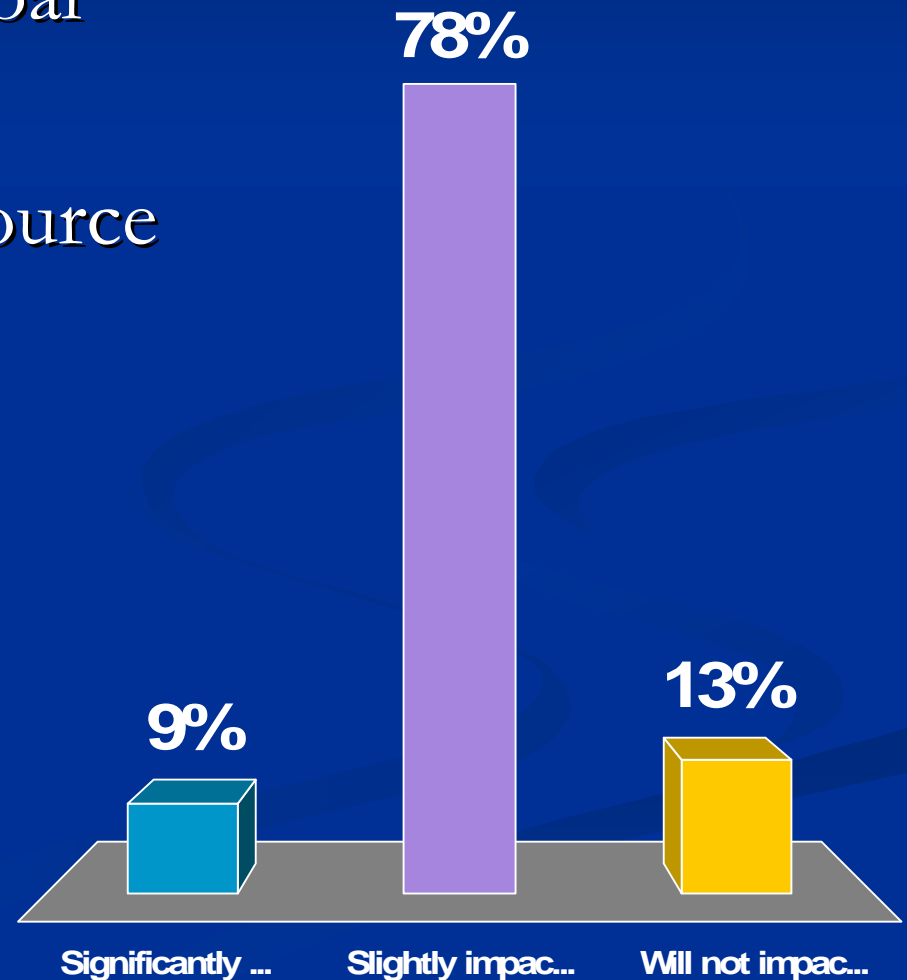
In 2009, the greatest year over year percentage coal volume increase will be noted in the:

- a. Utility Sector
- b. Exports
- c. Imports
- d. No Increase



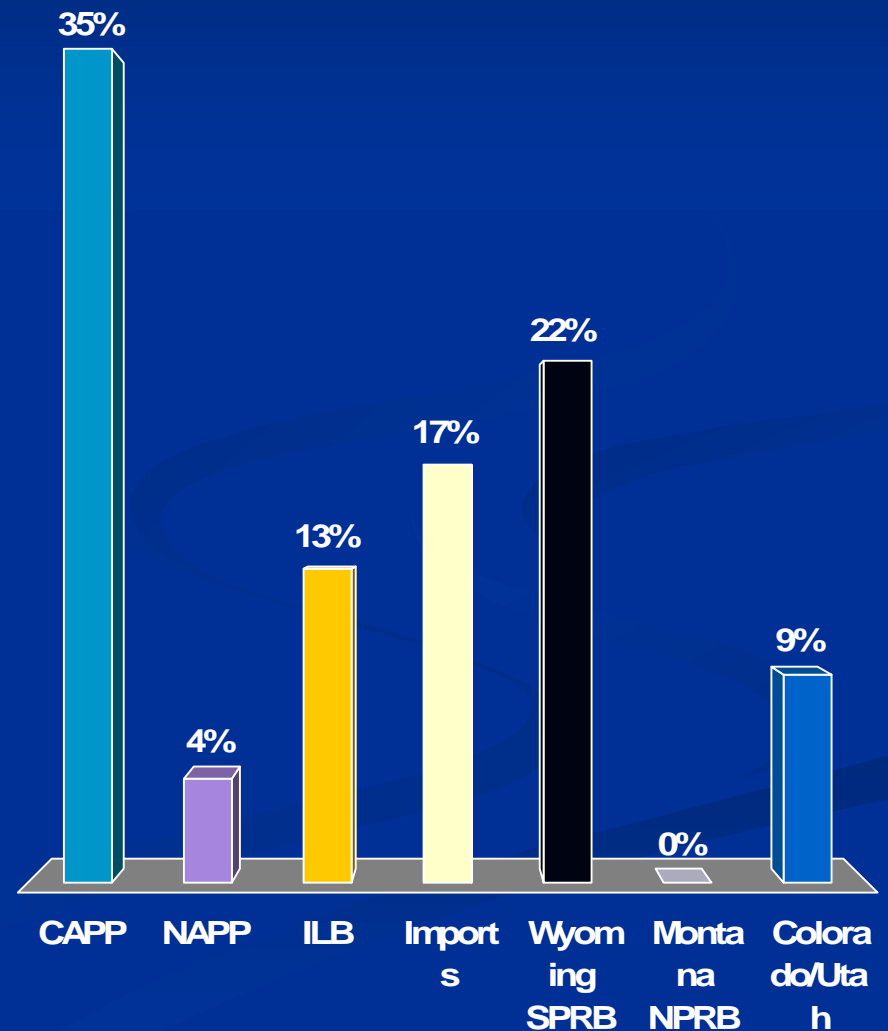
In 2009 and beyond, scrubber installations will:

- a. Significantly impact coal source switching
- b. Slightly impact coal source switching
- c. Will not impact coal sourcing



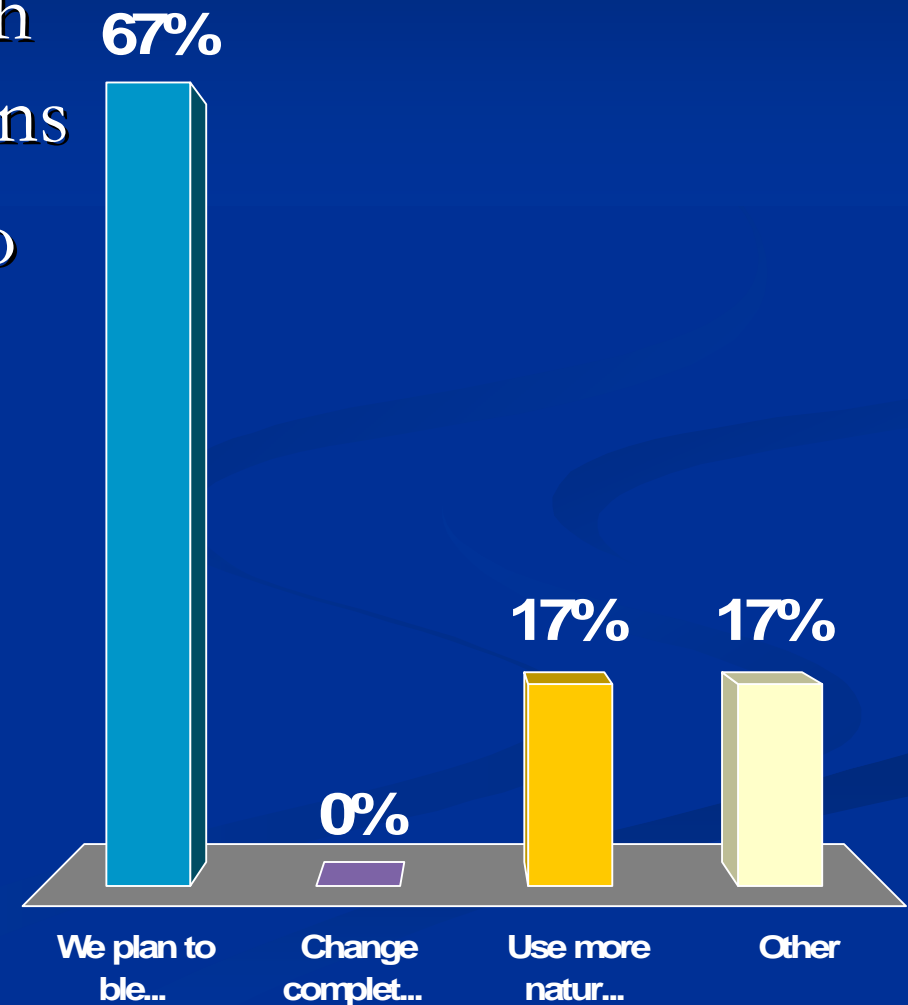
In 2009, the greatest expected percentage volume increase/decrease will be noted in:

- a. CAPP
- b. NAPP
- c. ILB
- d. Imports
- e. Wyoming SPRB
- f. Montana NPRB
- g. Colorado/Utah



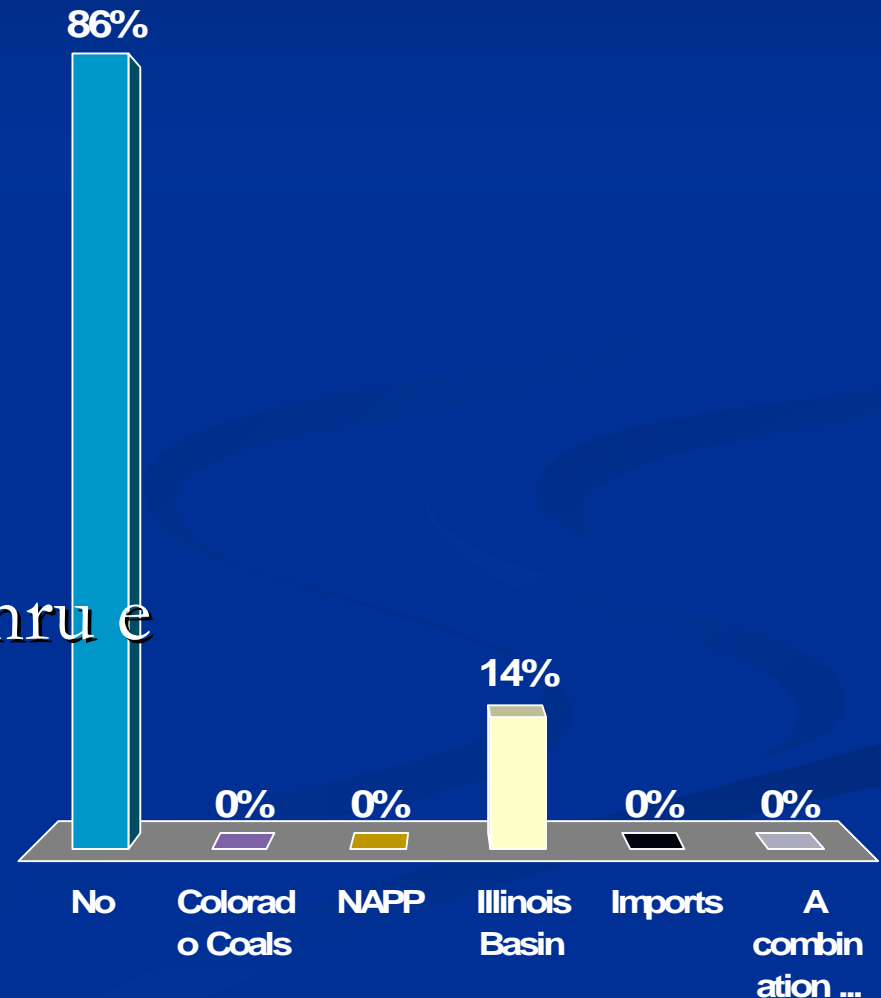
With the higher availability of eastern steam coals:

- a. We plan to blend with coals from other basins
- b. Change completely to another basin
- c. Use more natural gas
- d. Other



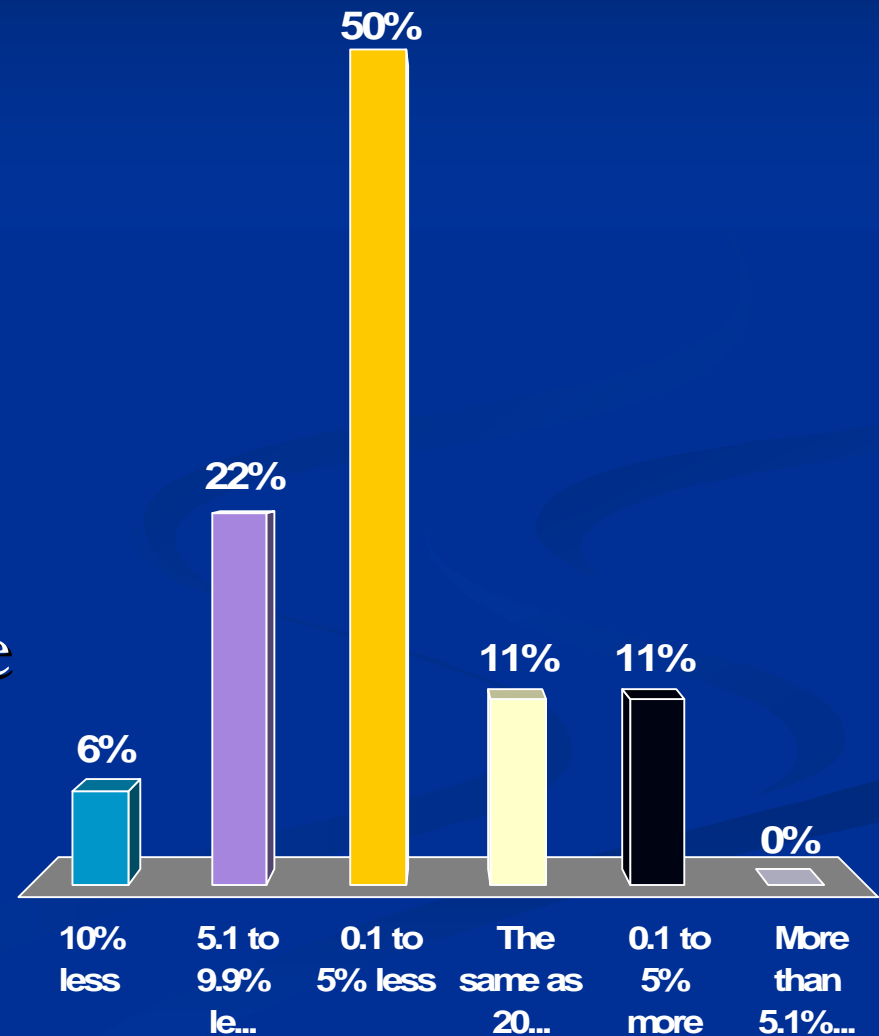
Are you planning any test burns of non-traditional coal sources in 2009 or 2010?

- a. No
- b. Colorado Coals
- c. NAPP
- d. Illinois Basin
- e. Imports
- f. A combination of b thru e



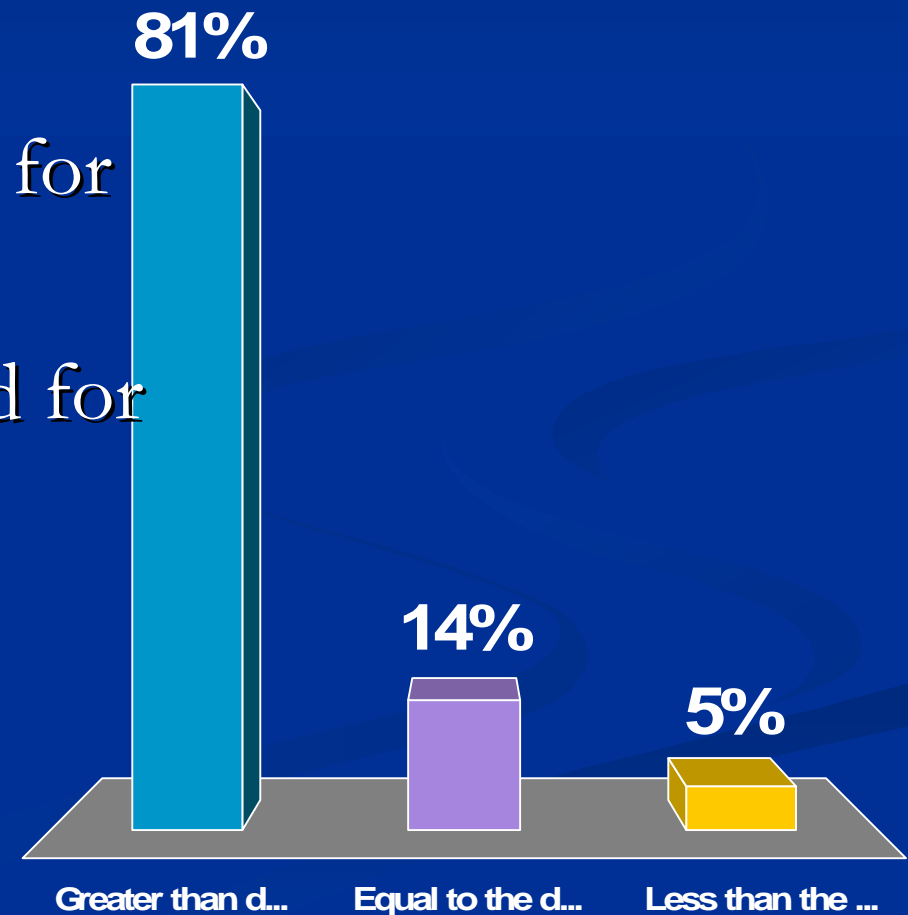
In 2009, the PRB burn for utilities east of the Mississippi when compared to 2008 will be:

- a. 10% less
- b. 5.1 to 9.9% less
- c. 0.1 to 5% less
- d. The same as 2008
- e. 0.1 to 5% more
- f. More than 5.1% more



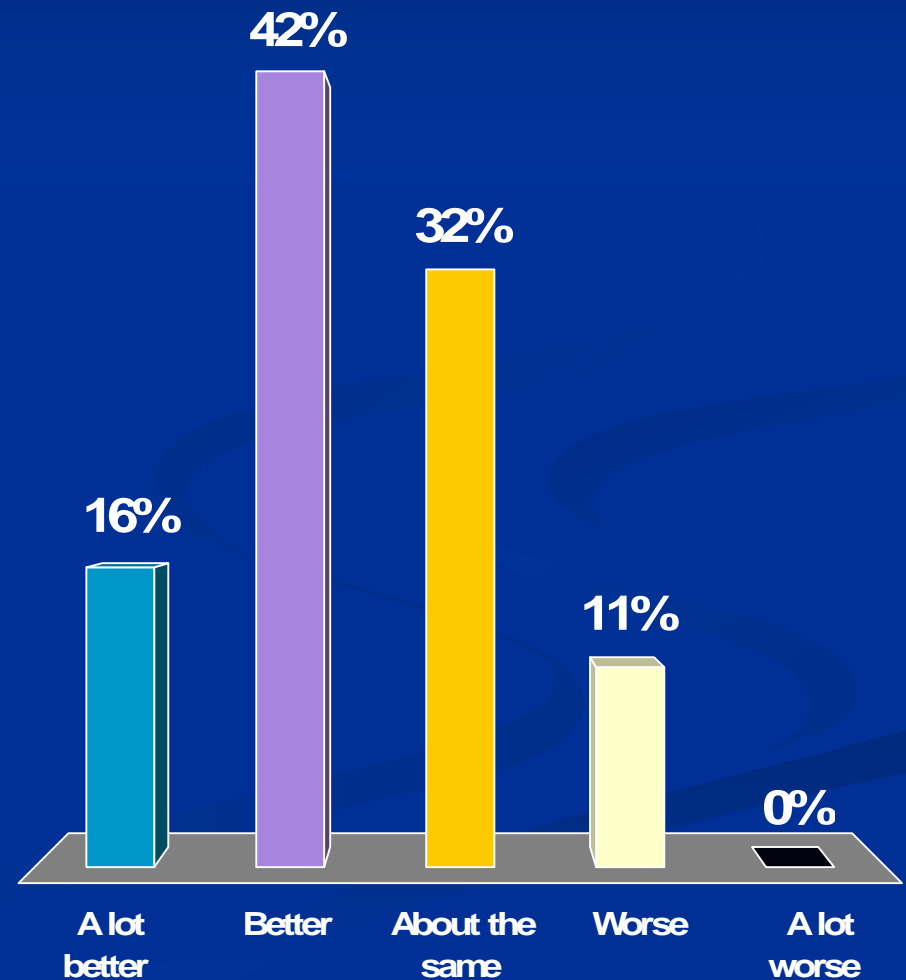
Do you think that railroad capacity is:

- a. Greater than demand for coal
- b. Equal to the demand for coal
- c. Less than the demand for coal



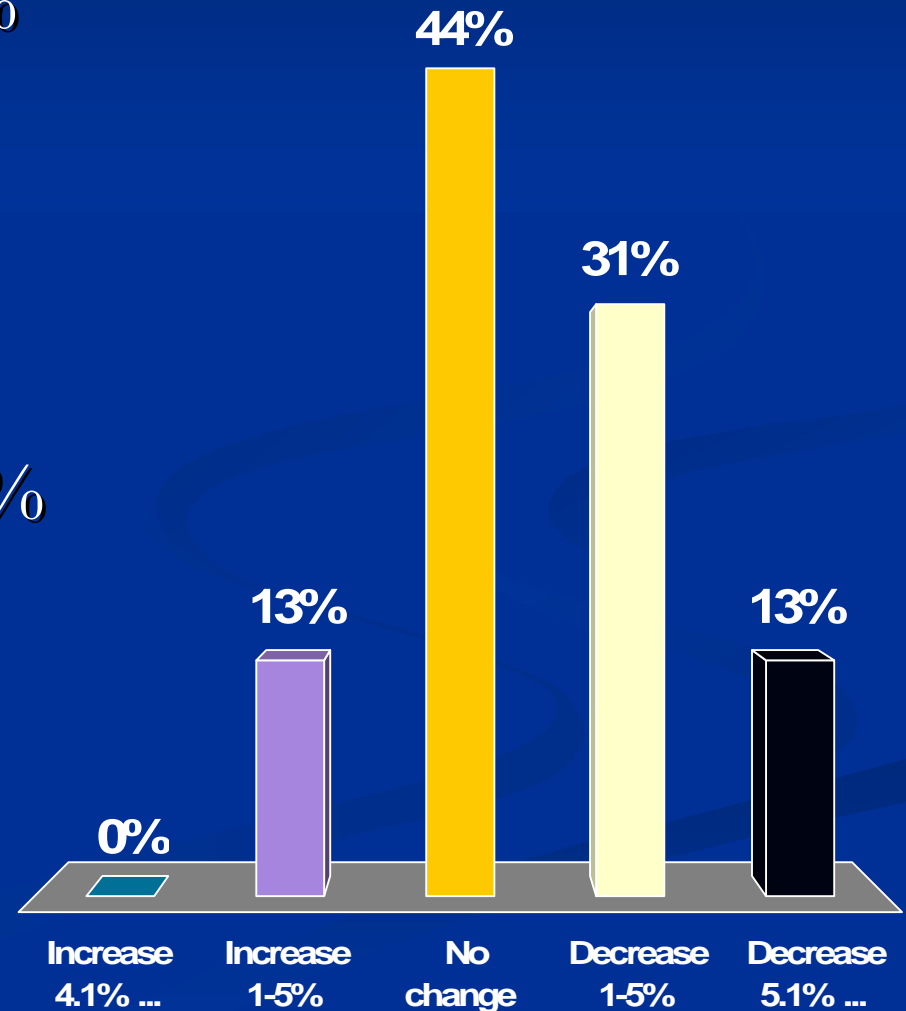
In comparison to 2008, railroad service in 2009 has been:

- a. A lot better
- b. Better
- c. About the same
- d. Worse
- e. A lot worse



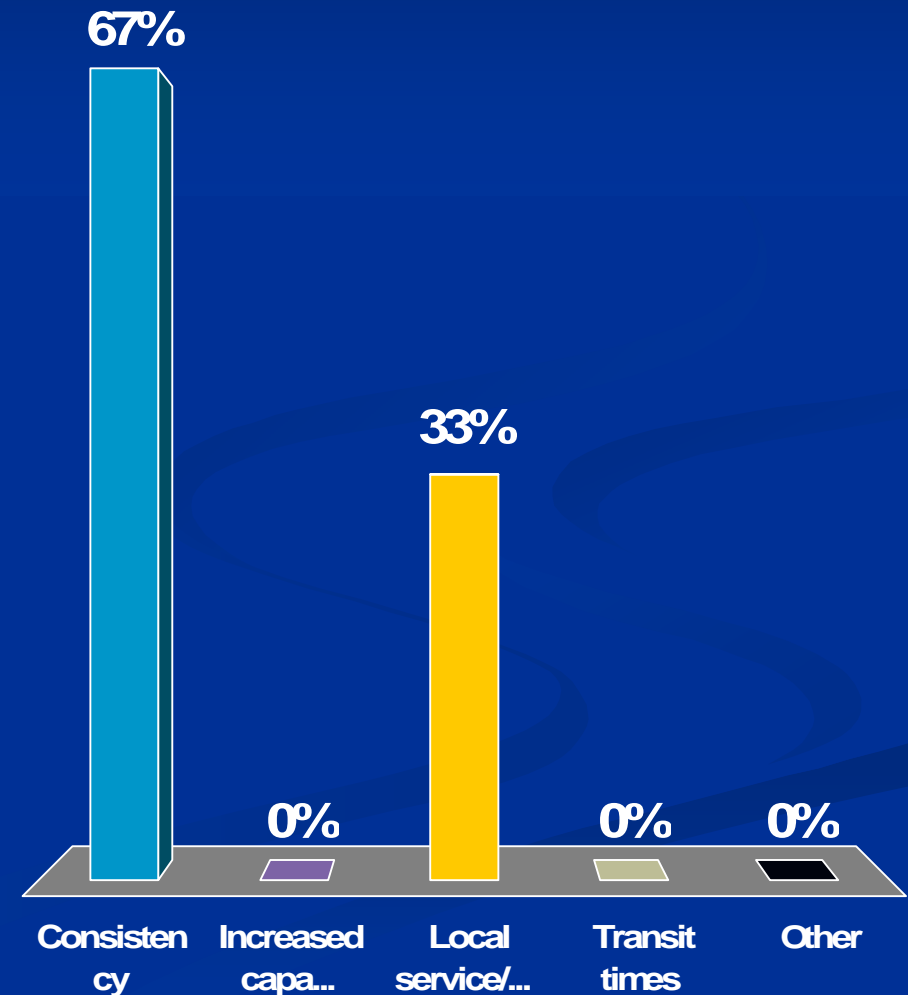
Do you believe your cycle times will _____ in 2009

- a. Increase 4.1% to 10%
- b. Increase 1-5%
- c. No change
- d. Decrease 1-5%
- e. Decrease 5.1% to 10%



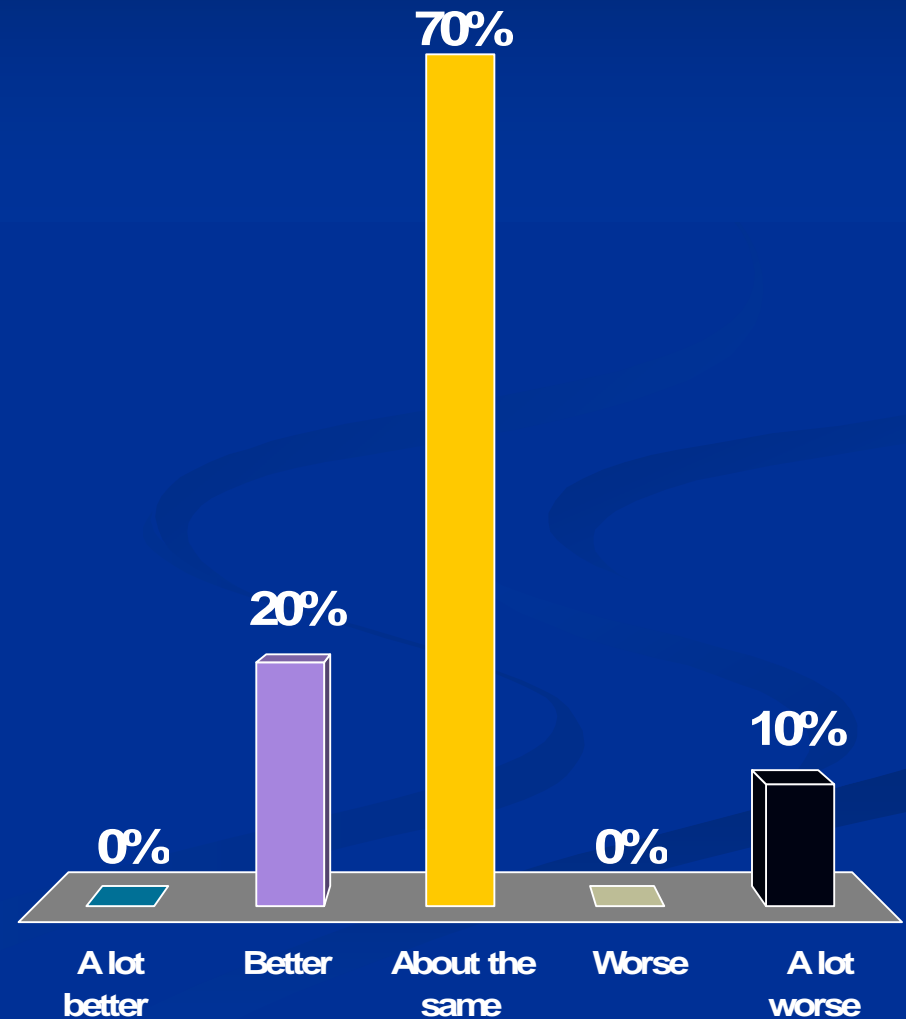
The single service item that railroads could improve on is:

- a. Consistency
- b. Increased capacity
- c. Local service/switching
- d. Transit times
- e. Other



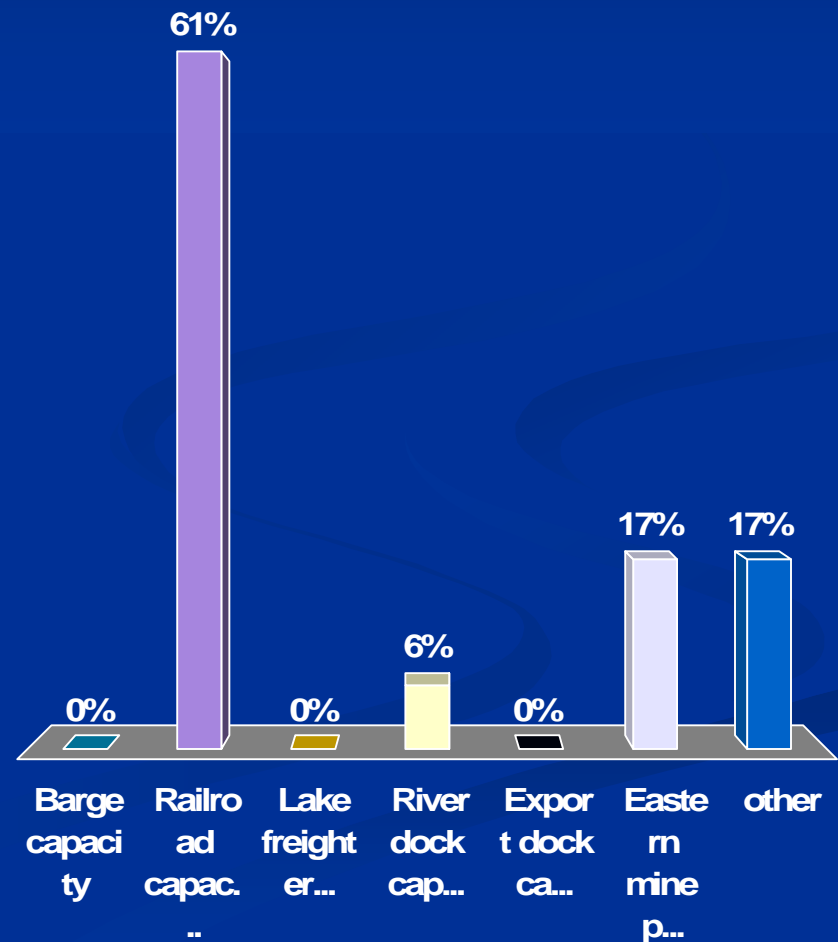
In comparison to 2008, barge service in 2009 has been:

- a. A lot better
- b. Better
- c. About the same
- d. Worse
- e. A lot worse



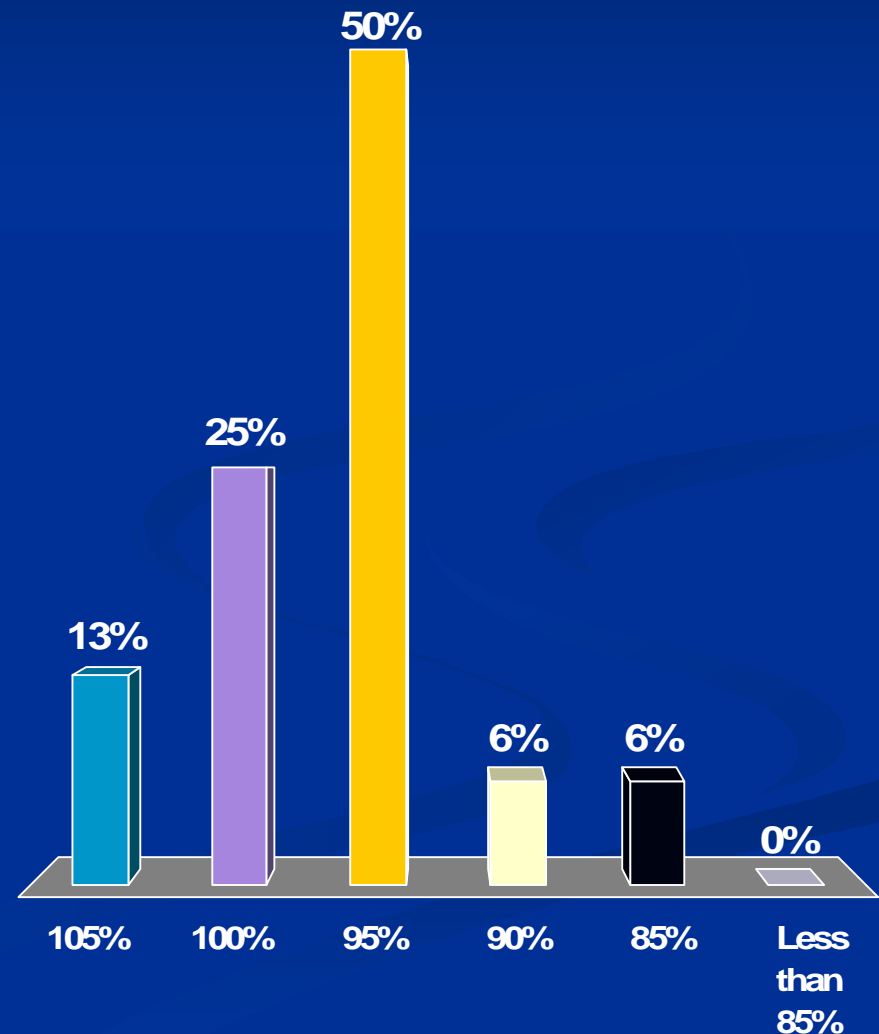
My biggest coal logistics concern for 2009 is:

- a. Barge capacity
- b. Railroad capacity (crews, power, congestion)
- c. Lake freighter capacity
- d. River dock capacity
- e. Export dock capacity
- f. Eastern mine production
- g. other



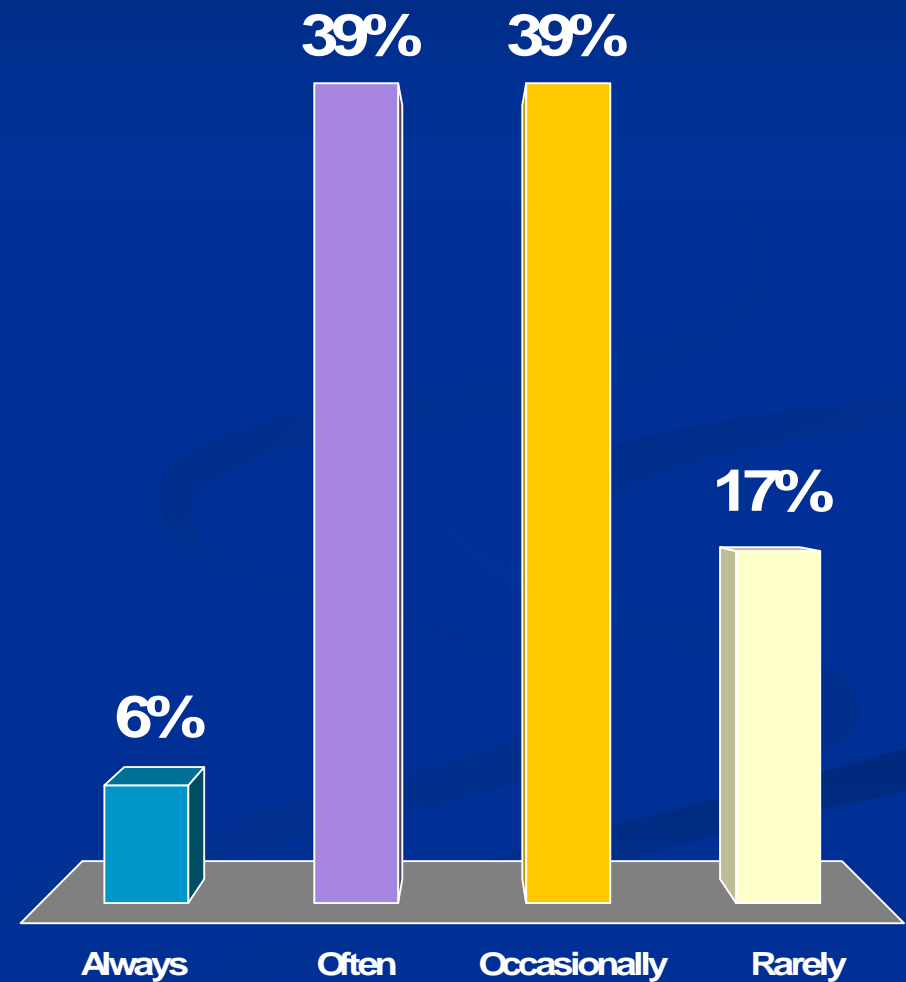
In 2008, coal suppliers shipped _____
percent of their commitment

- a. 105%
- b. 100%
- c. 95%
- d. 90%
- e. 85%
- f. Less than 85%



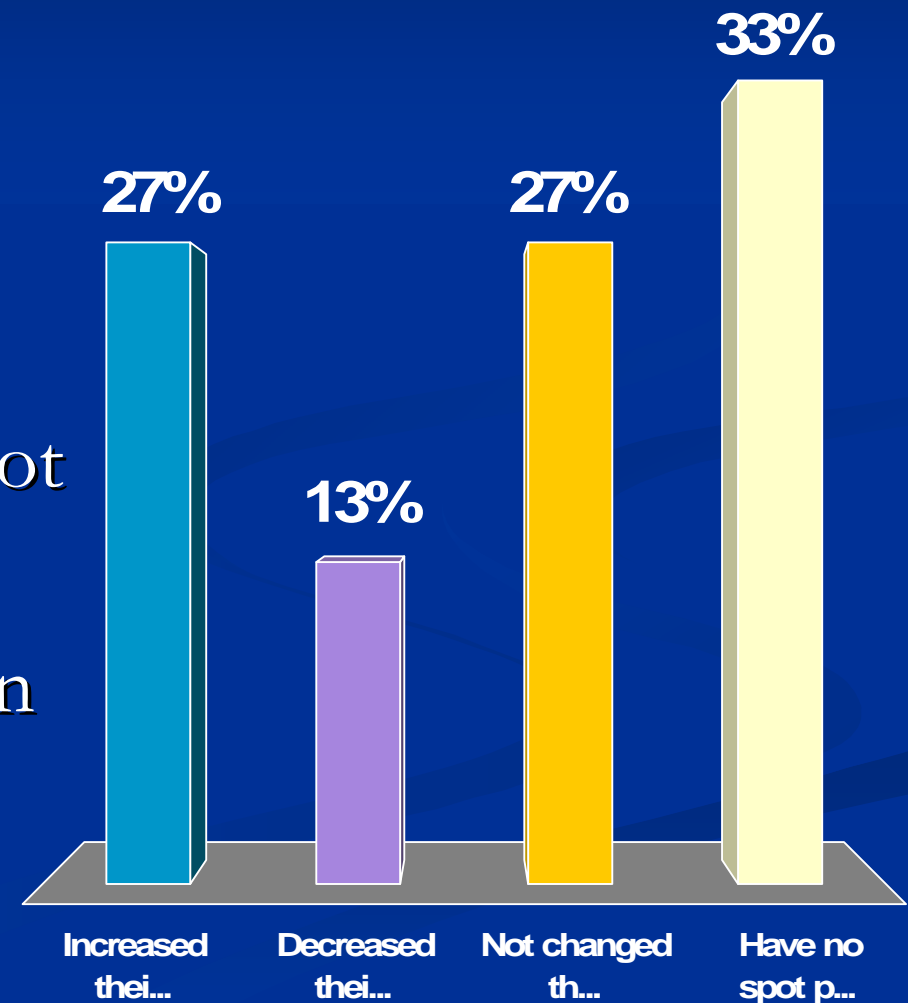
In 2008, the railroads delivered empties to the mines on a timely basis:

- a. Always
- b. Often
- c. Occasionally
- d. Rarely



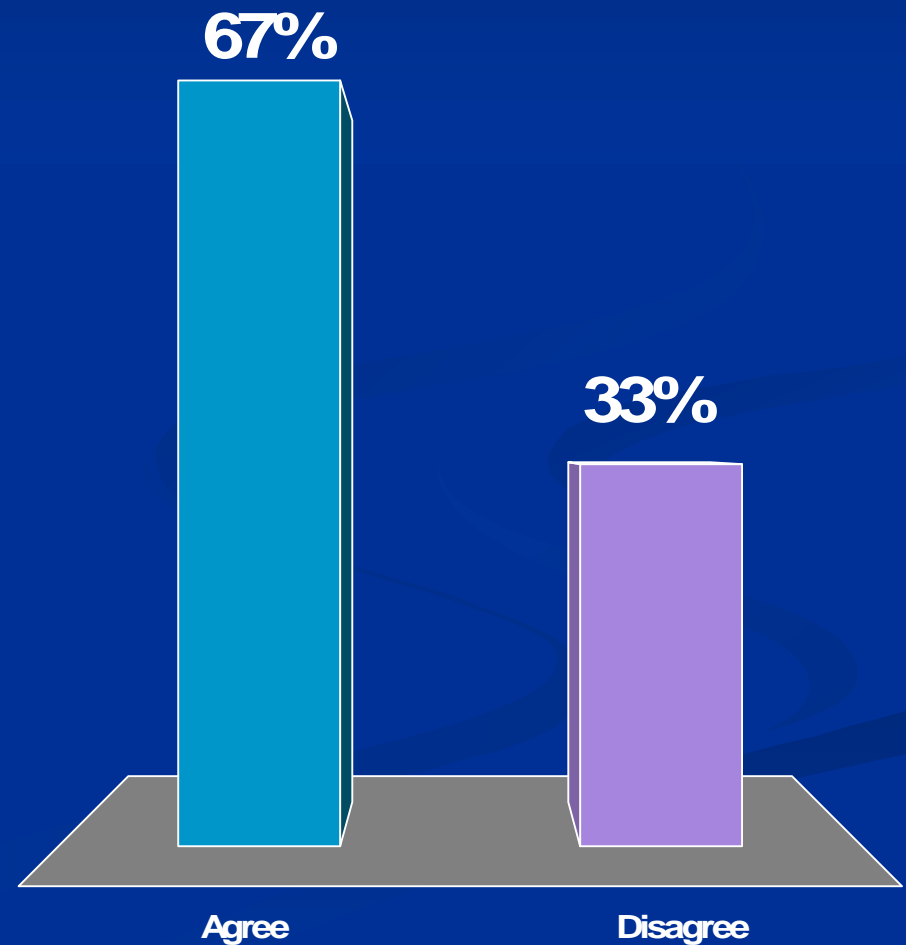
As a result of market dynamics in 2009, do you believe that utilities have:

- a. Increased their spot position
- b. Decreased their spot position
- c. Not changed their spot position
- d. Have no spot position



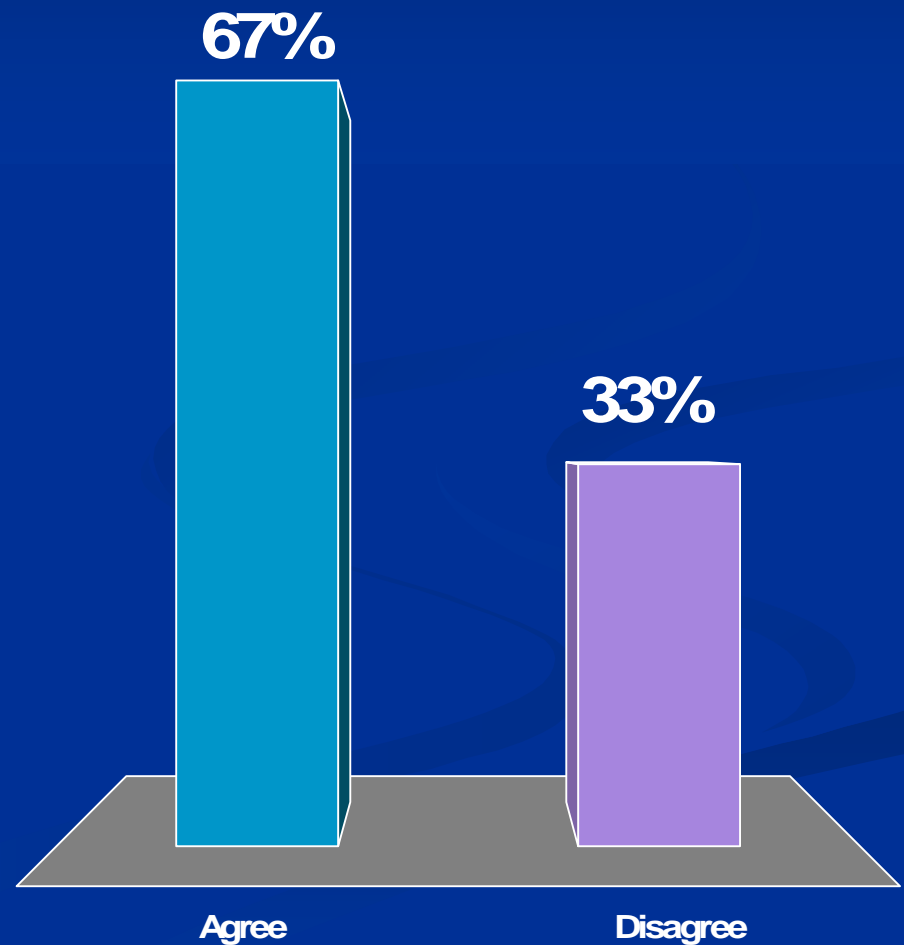
My company is seriously testing or studying carbon control technology

- a. Agree
- b. Disagree



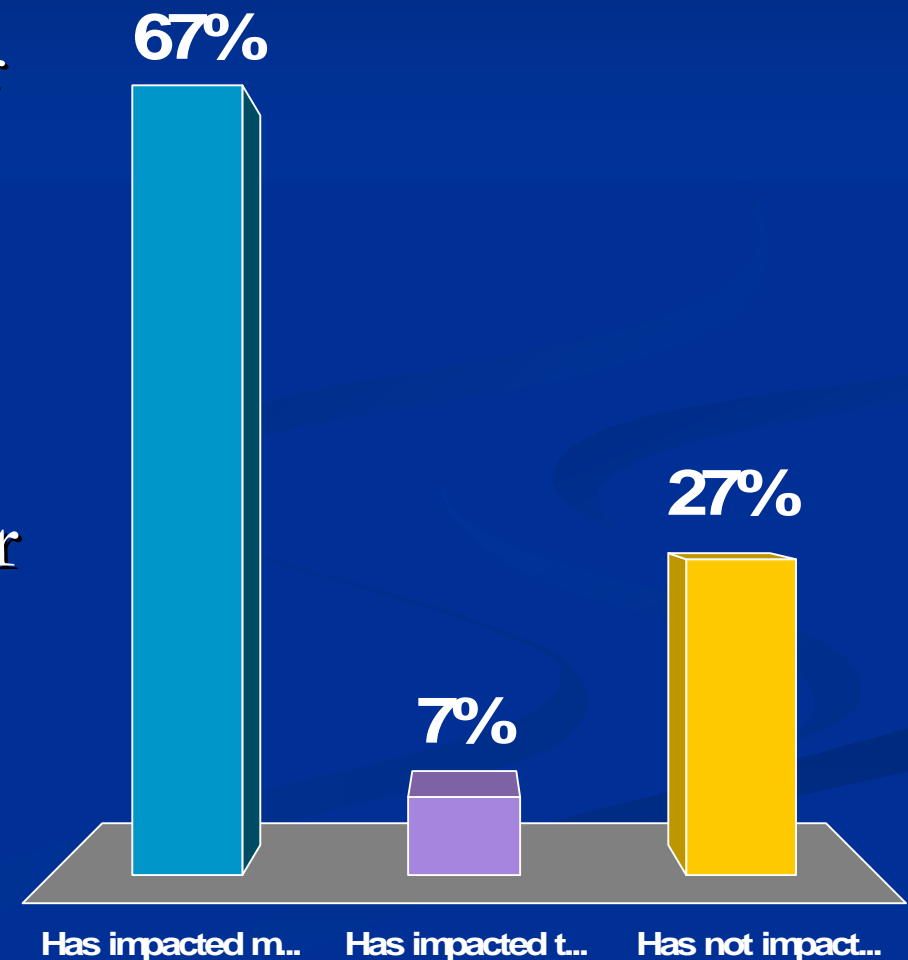
The vacating of CAIR rules has altered my company's strategy:

- a. Agree
- b. Disagree



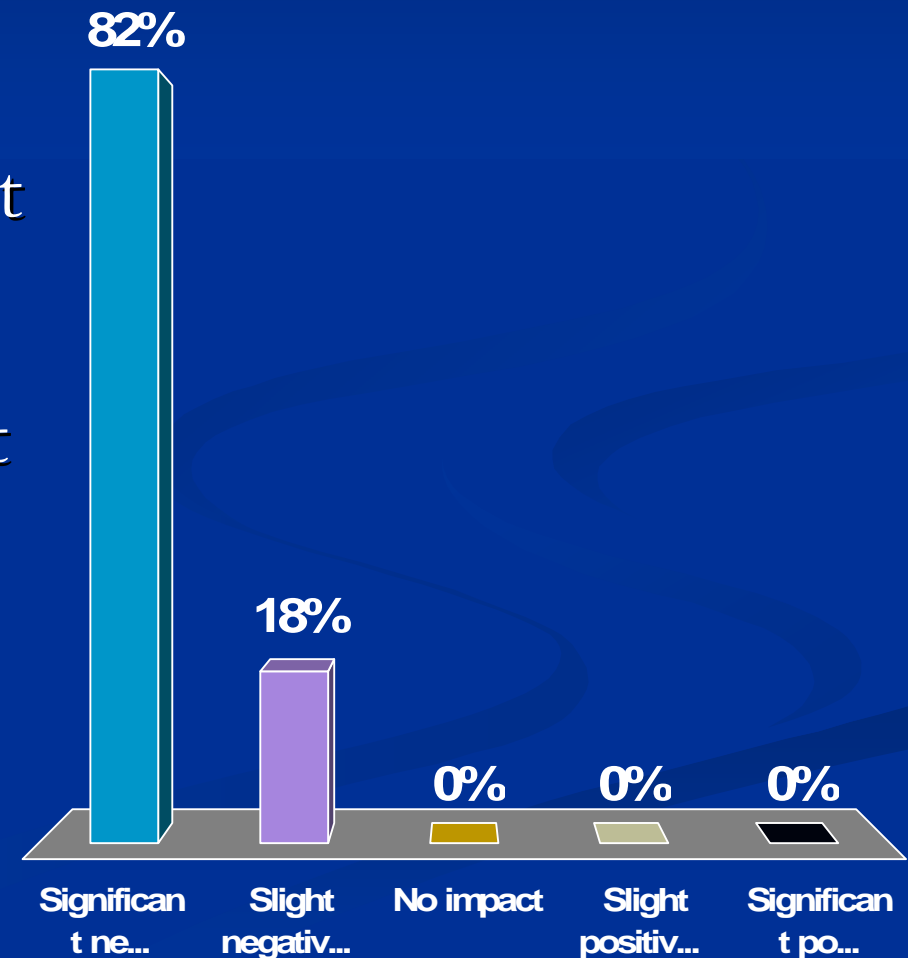
The current crisis in the credit markets:

- a. Has impacted my purchasing/selling of coal
- b. Has impacted the sourcing of coal
- c. Has not impacted our coal business



The current credit crisis has had a _____ on the coal export market

- a. Significant negative impact
- b. Slight negative impact
- c. No impact
- d. Slight positive impact
- e. Significant positive impact



I would like to see the next Eastern L&P meeting held in:

- a. Paducah, KY
- b. Memphis, TN
- c. Chicago, IL
- d. Jacksonville, FL
- e. Other

