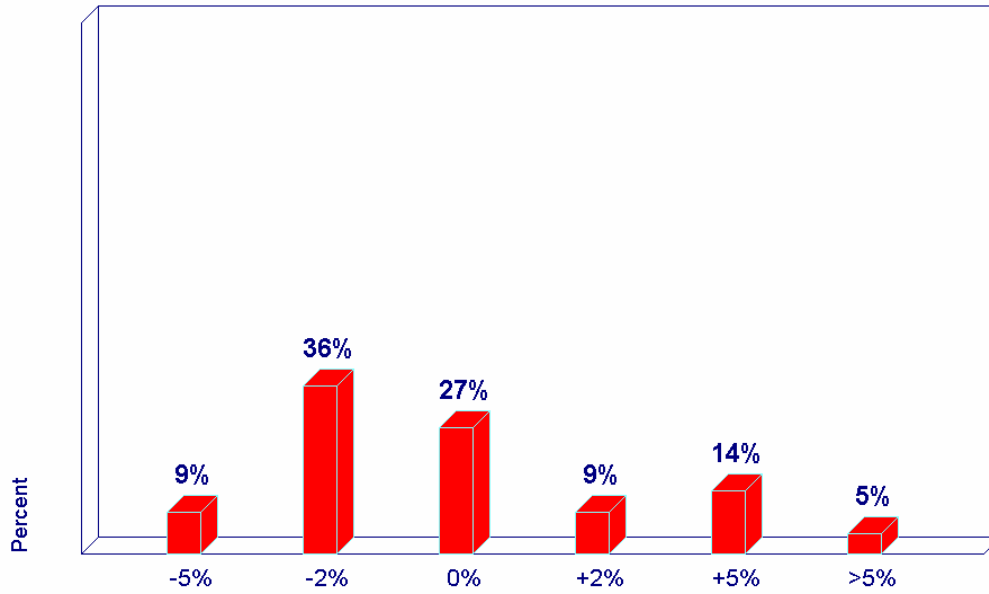
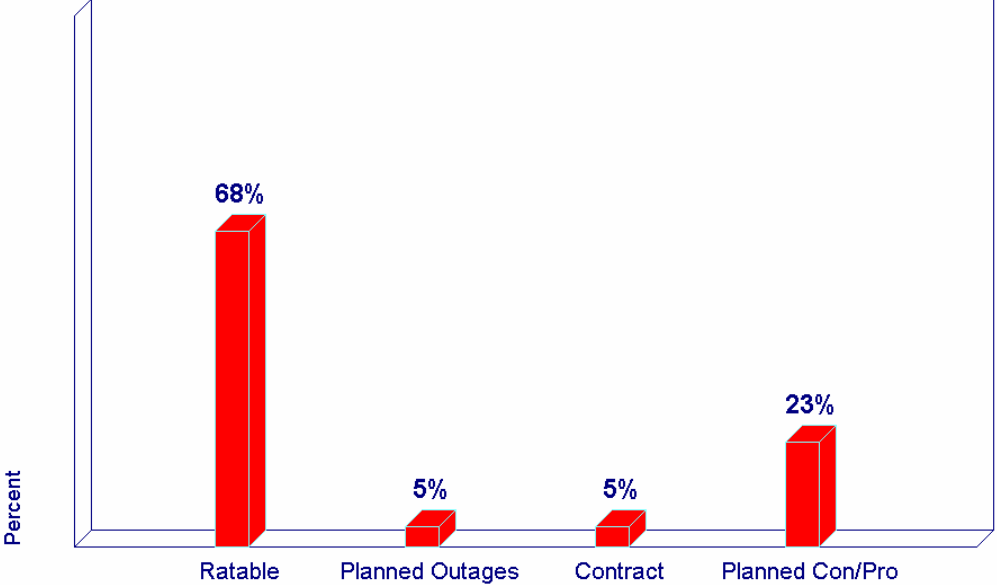


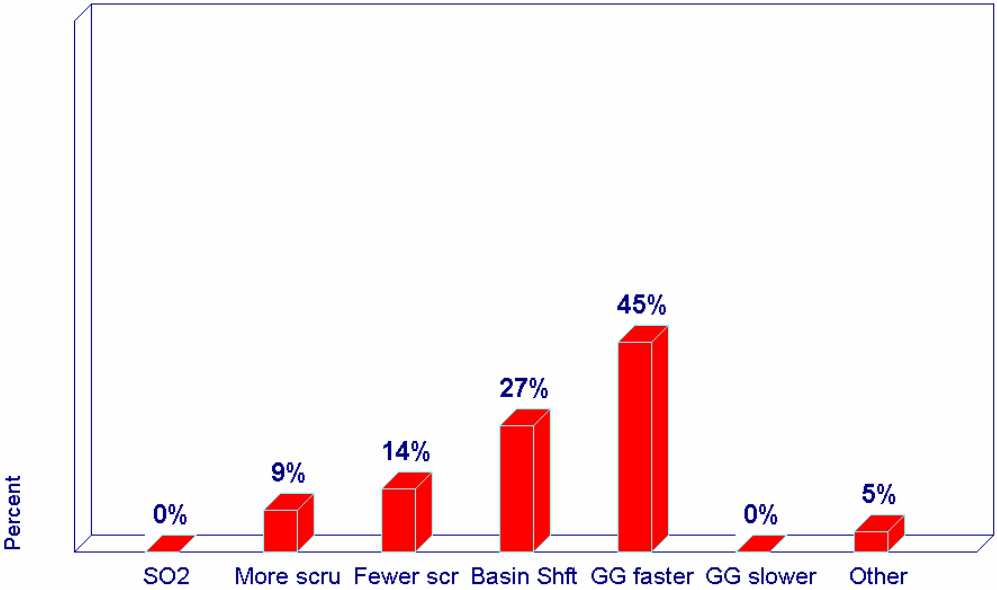
B- 2. We expect our consumption/production of coal for the next six months to differ from our average consumption/production from the same period last year by:



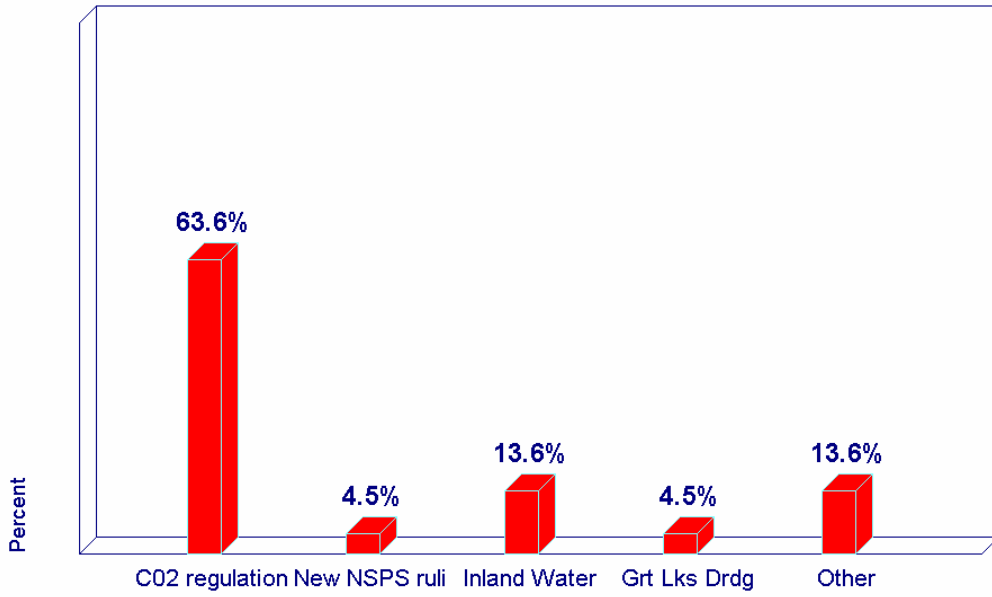
C- 3. Is your expected consumption/production relatively ratable during the next six months or are there known discrete events expected that will require a surge or pause in the transportation services and resources?



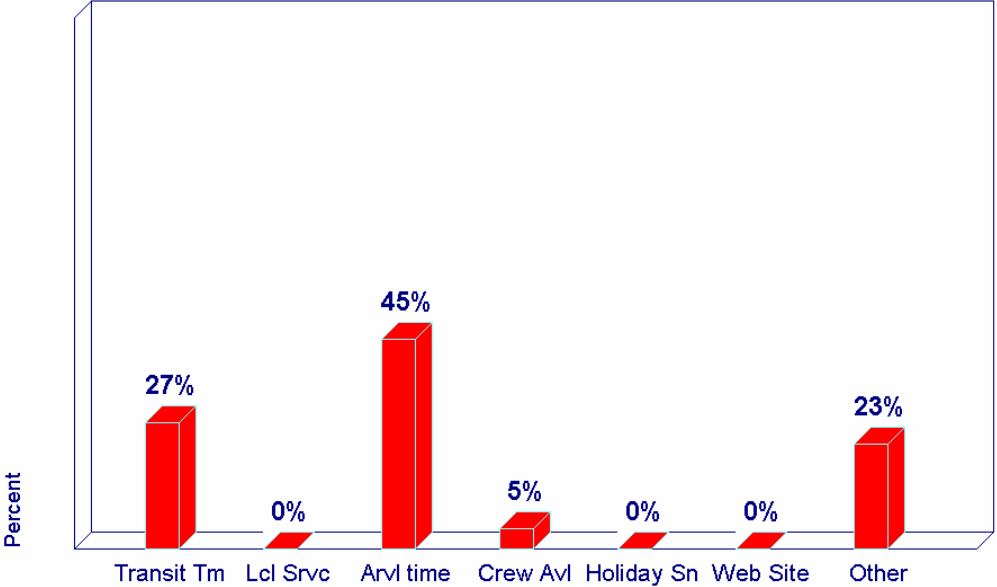
D- 4. What are the current trends you see in the market from your perspective?



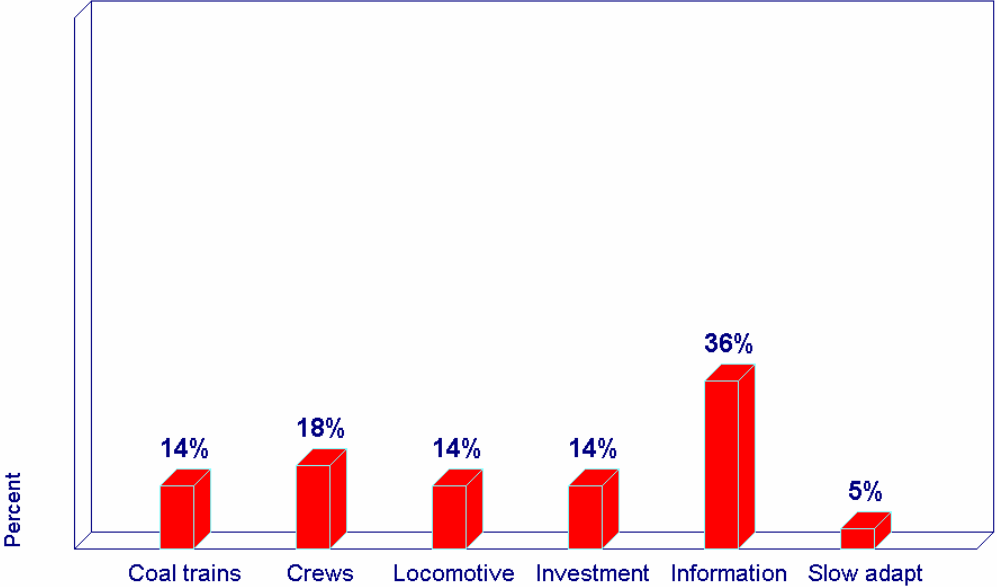
E- 5. What issues are you concerned about that involve more than the coal producers, receivers and transportation companies?



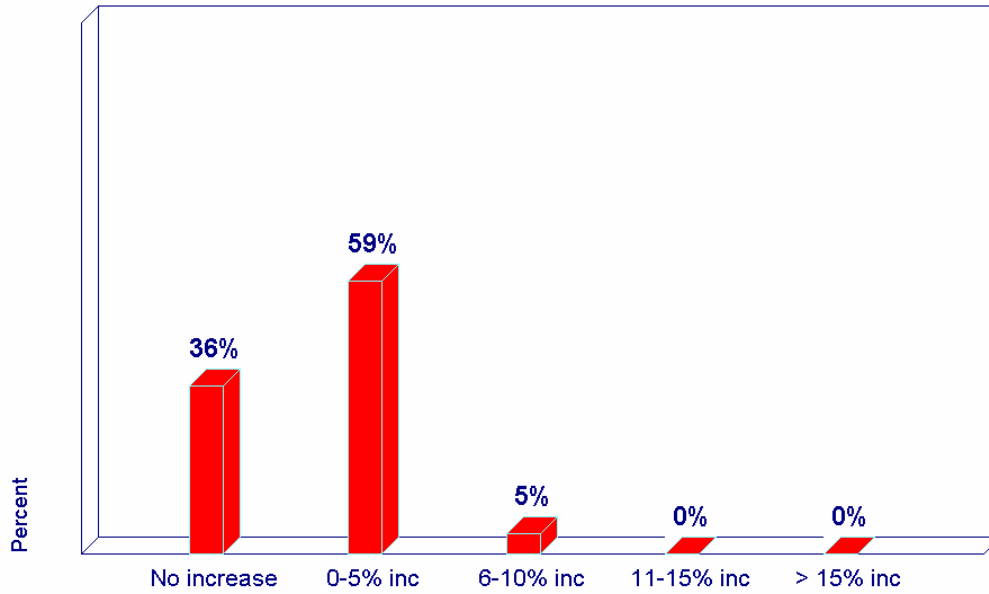
F- 6. What is the most important thing you need the railroads to do in the next six months?



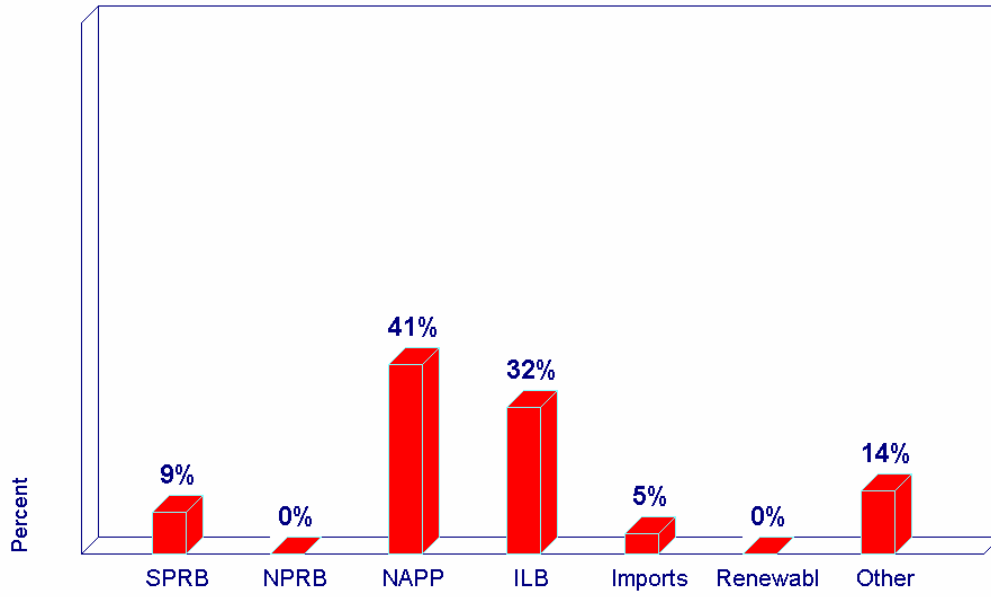
G- 7. What is the primary concern that you have about the railroads?



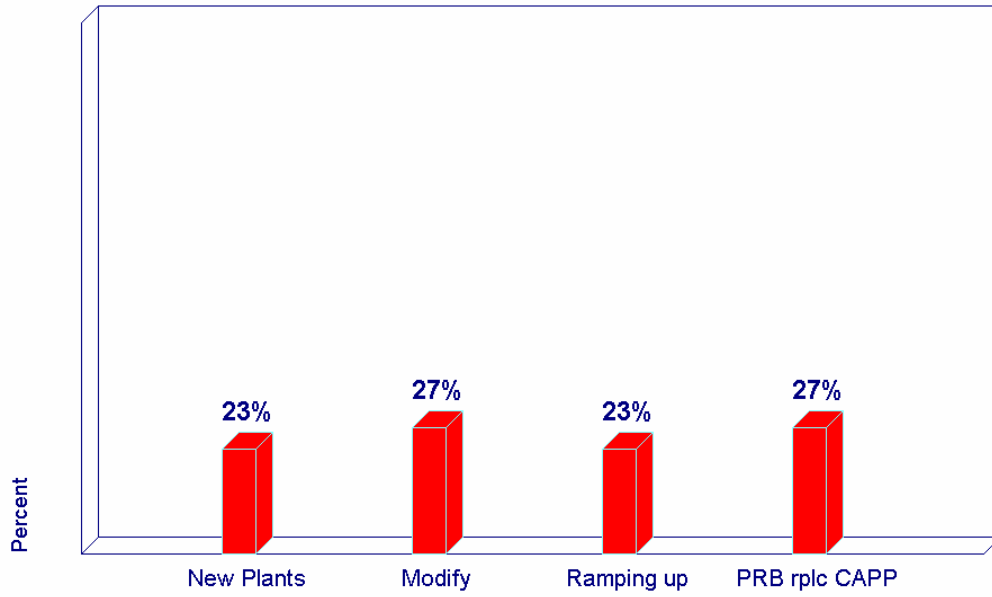
H- 8. Do you expect your flow patterns of PRB coal moving east to change during the next 2 to 3 years?



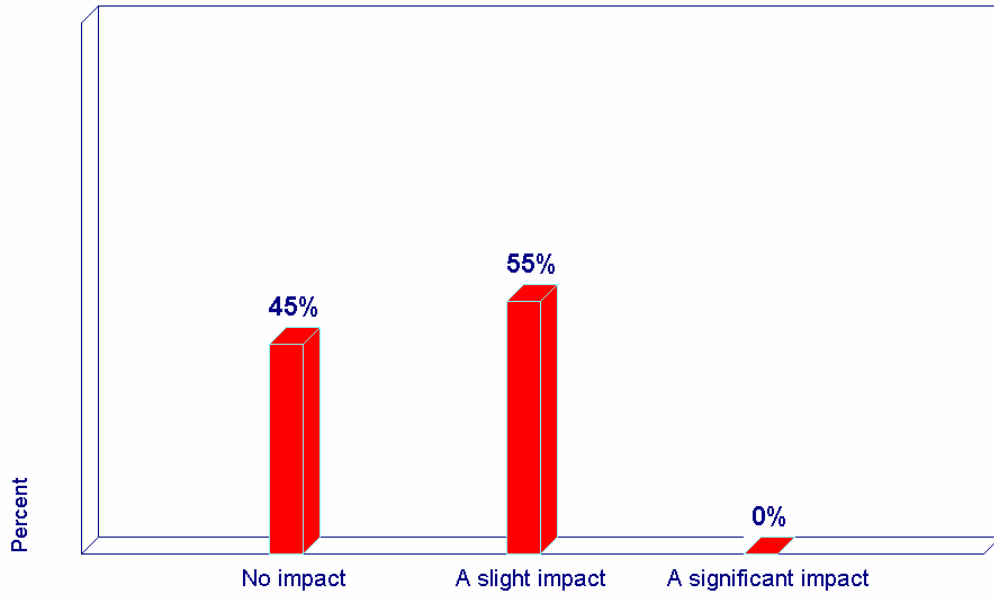
I- 9. With the forecasted depletion of CAPP, where do you expect the replacement coal to come from?



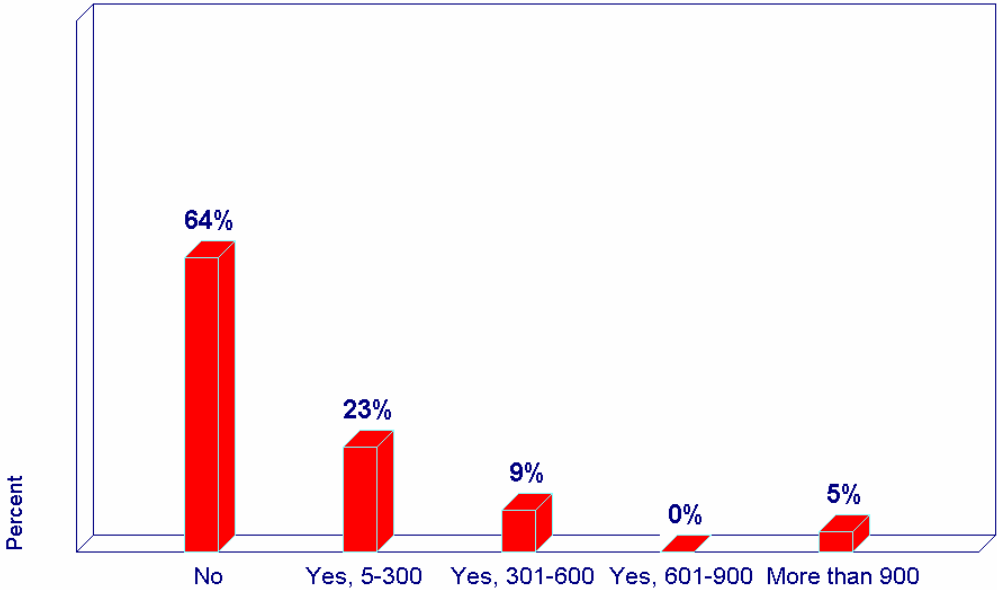
J- 10. If you believe that the PRB moving east will increase, will the increase be due to:



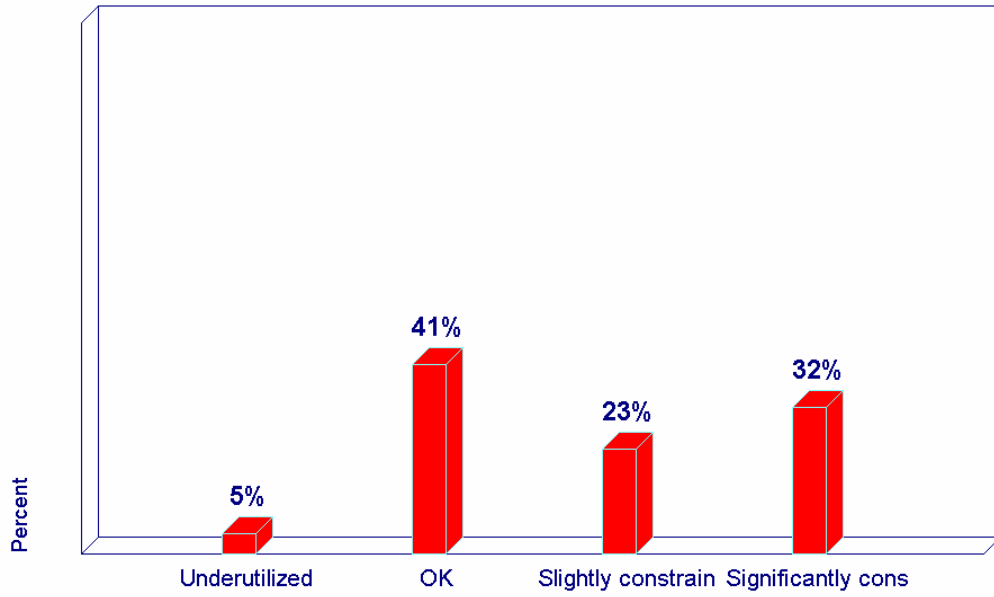
K- 11. We believe that renewables will have



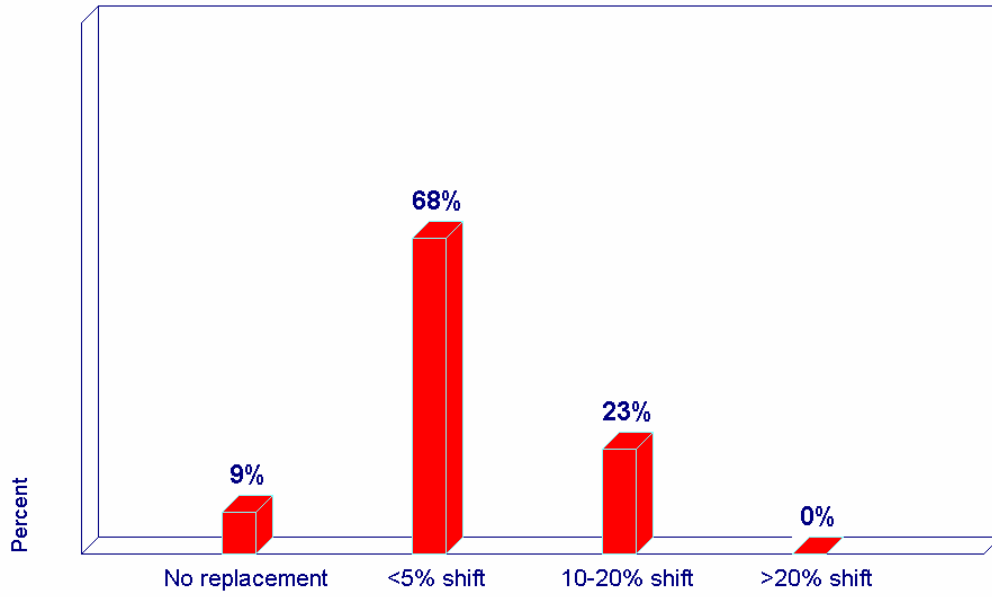
L- 12. Are you aware of any coal fired power plants that will be shut down in the next 1-5 years?



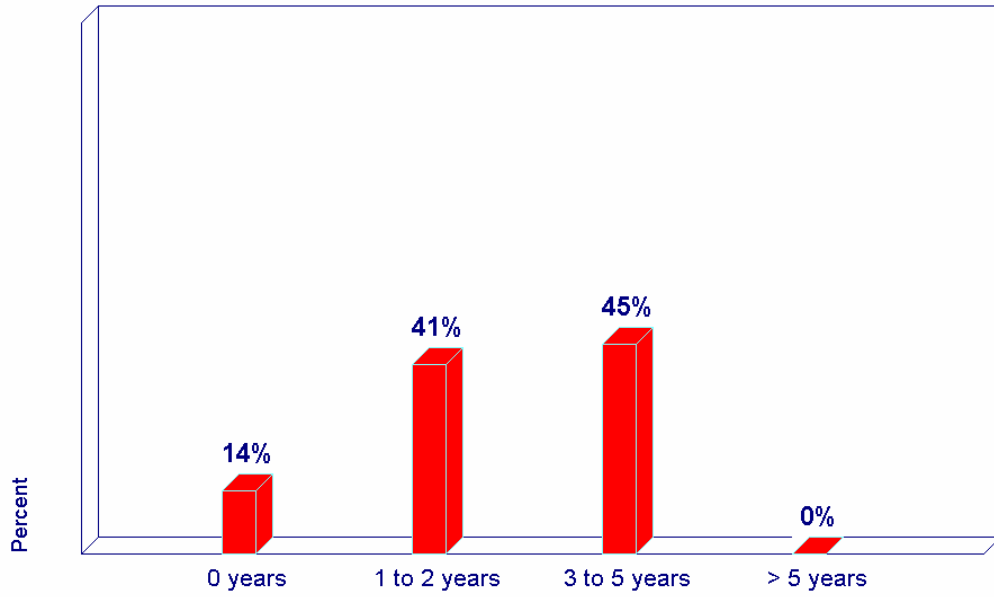
M- 13. For SPRB or NPRB moving east. We believe the interchanges with the Eastern carriers are:



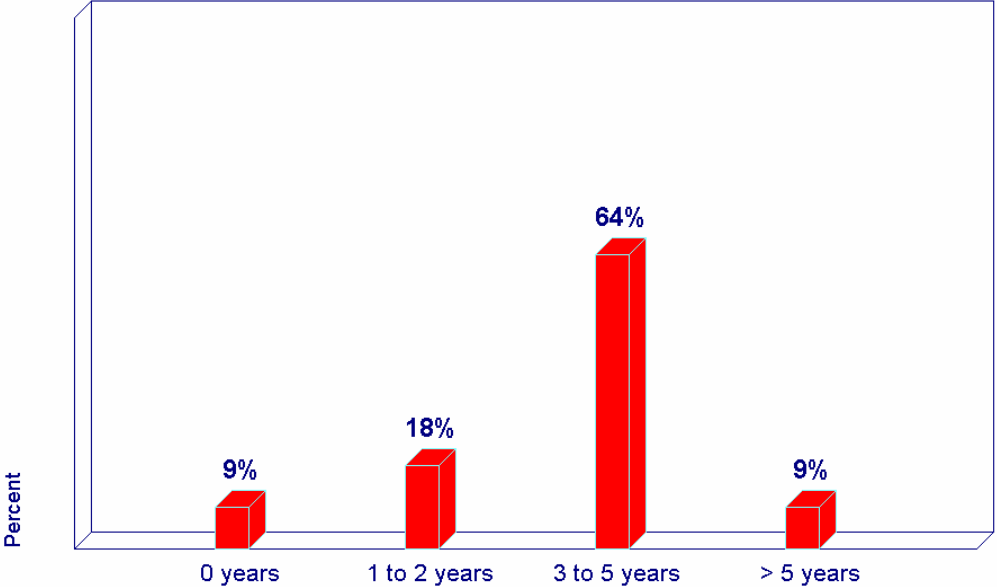
N- 14. Do you expect NAPP coal to replace CAPP coal over the next 2-3 years?



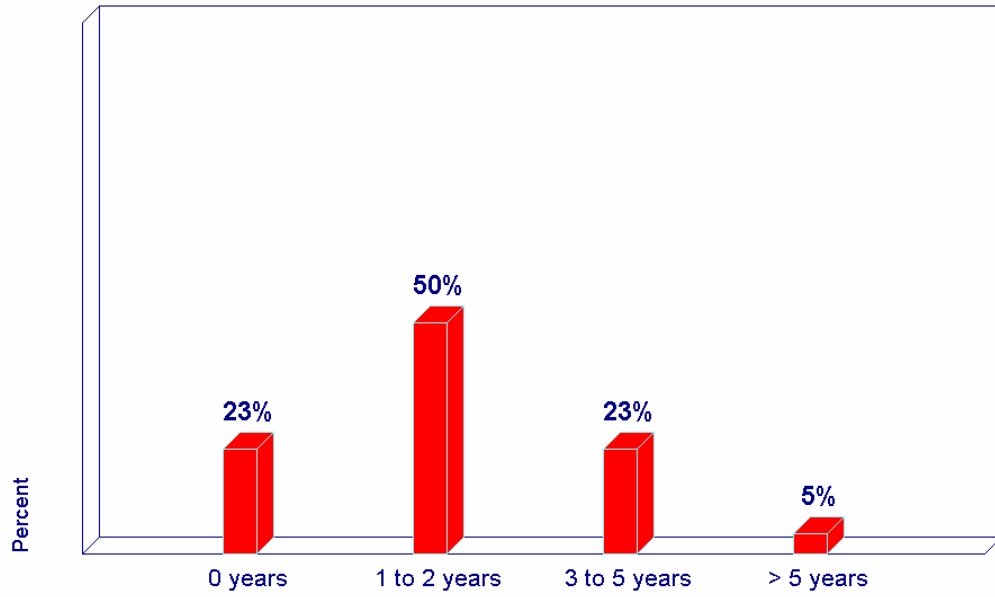
○- 15. How far in advance do utilities make plans for coal sourcing shifts from CAPP to PRB?



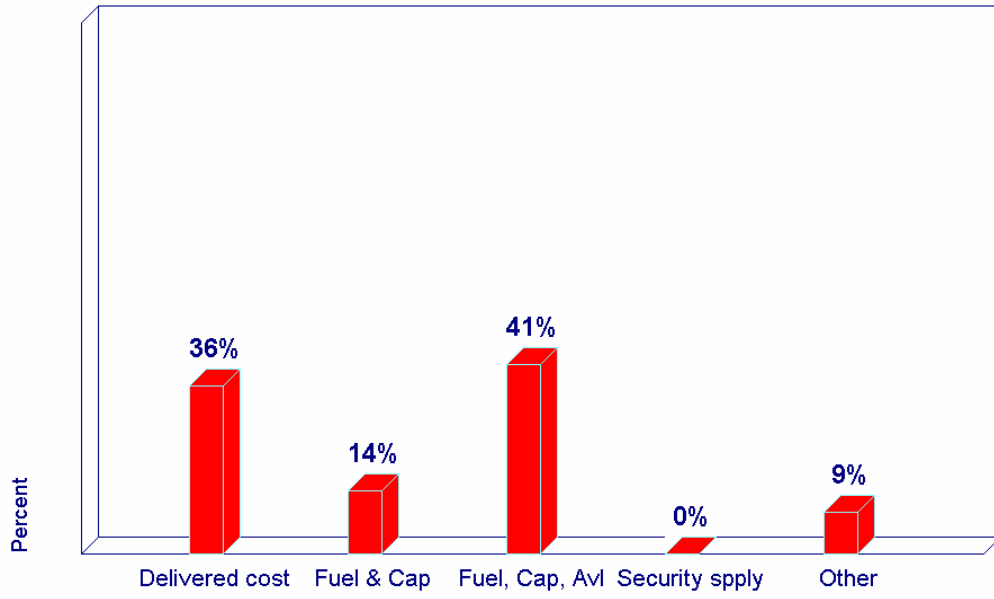
P- 16. How far in advance do utilities make plans for sourcing shifts from CAPP to ILB?



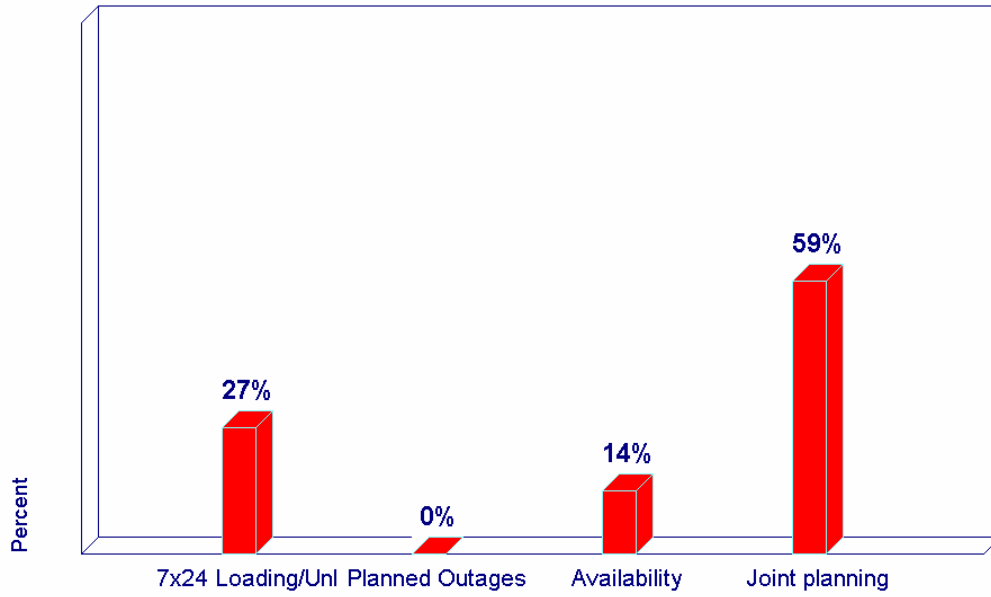
Q- 17. How far in advance do utilities make plans for sourcing shifts from CAPP to imports?



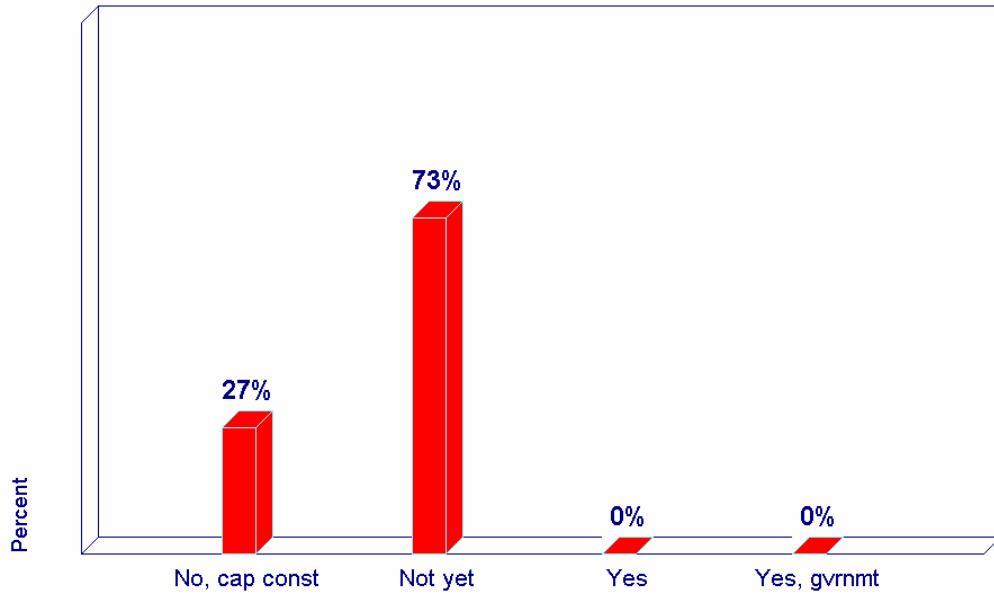
R- 18. When deciding to switch sources of coal, do you evaluate on:



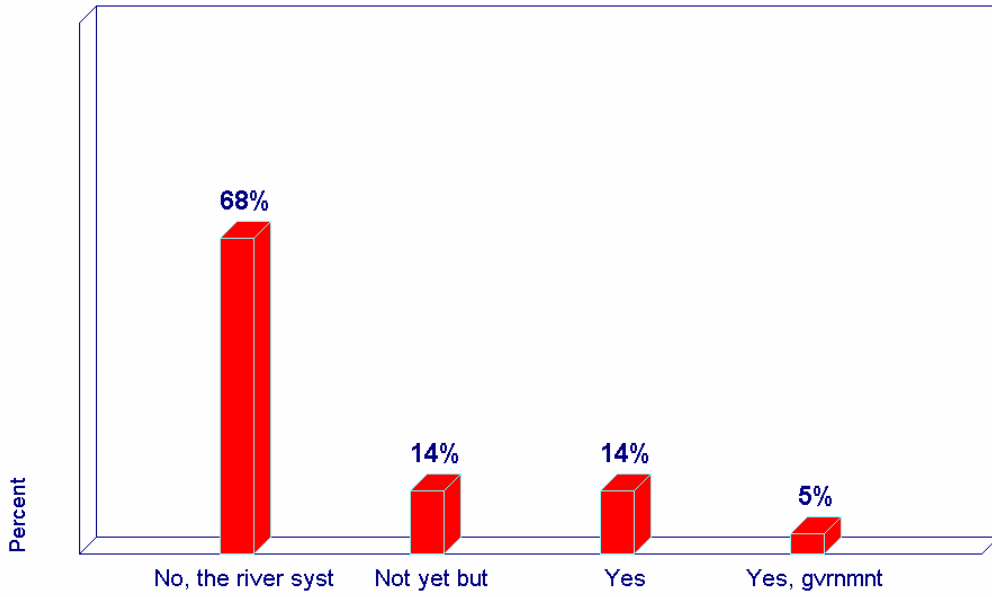
S- 19. What can the receivers, producers and railroads do to improve reliability and ratability of shipments?



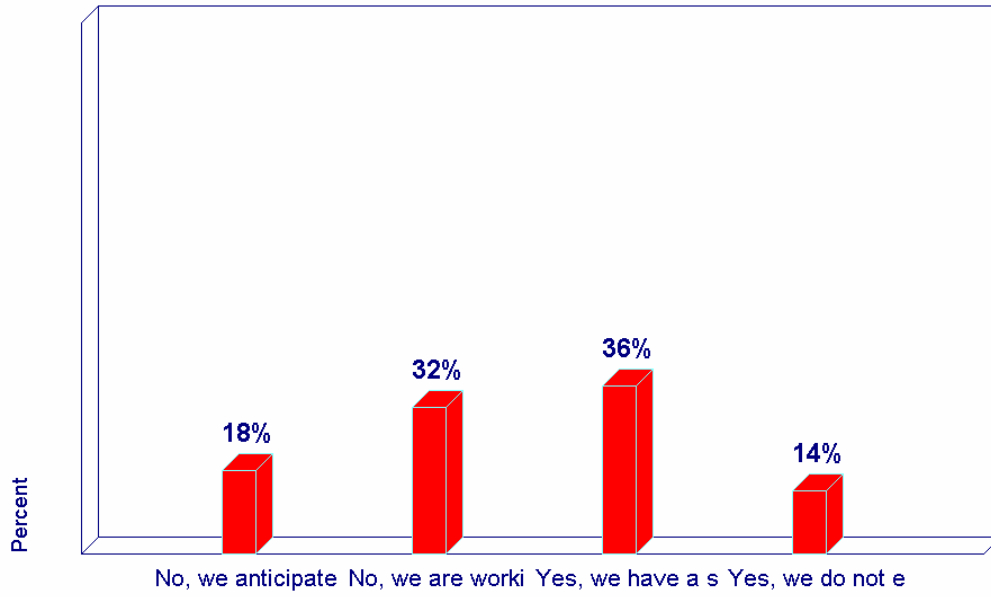
T- 20. Do you believe that the rail infrastructure is in place to meet the USA's energy needs for the next ten years?



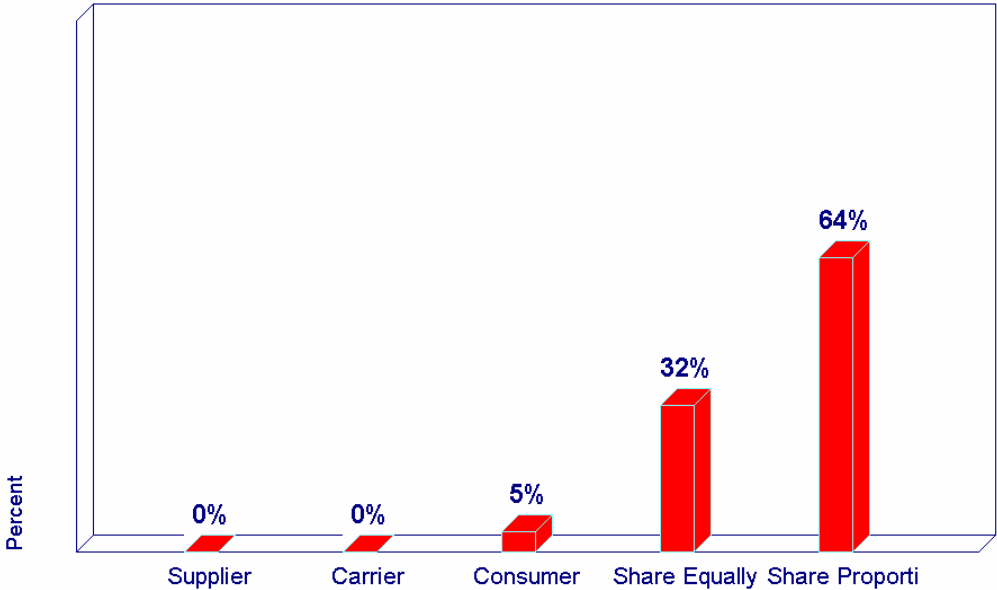
U- 21. Do you believe that the river infrastructure is in place to meet the USA's energy needs for the next 10 years?



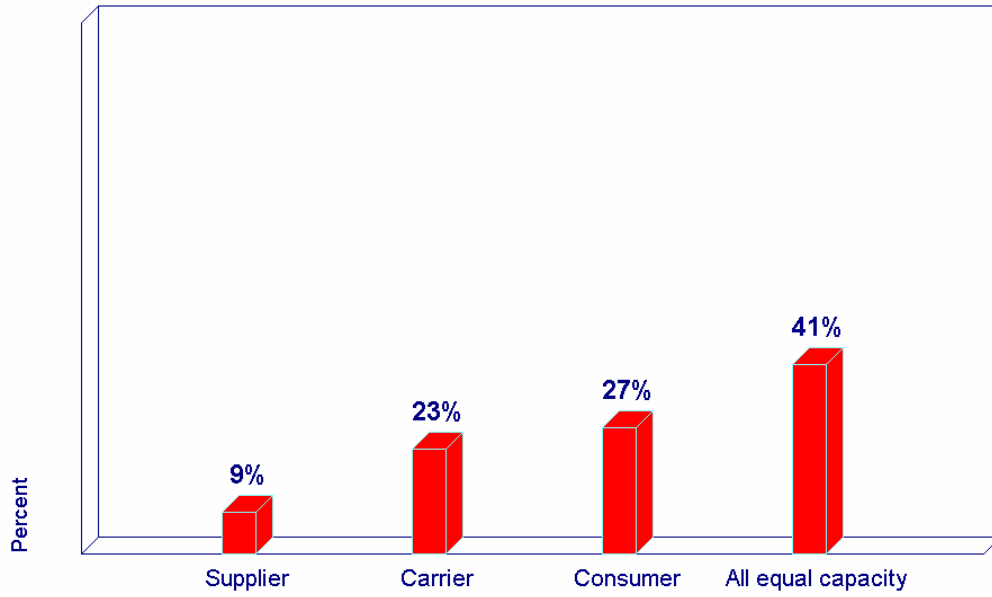
V- 22. With the "Baby Boomers" retiring at a greater rate over the next 5 years, are the utility, coal and rail industry prepared with a succession plan?



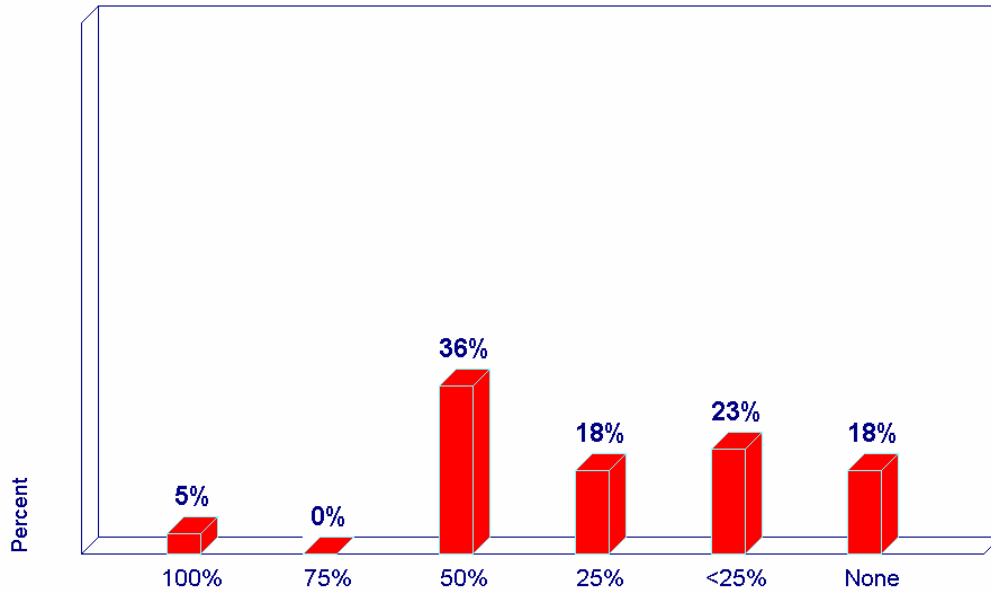
W- 23. When disruptions occur in the coal supply chain, where should the greatest responsibility lie to ensure the supply remains in balance with the demand?



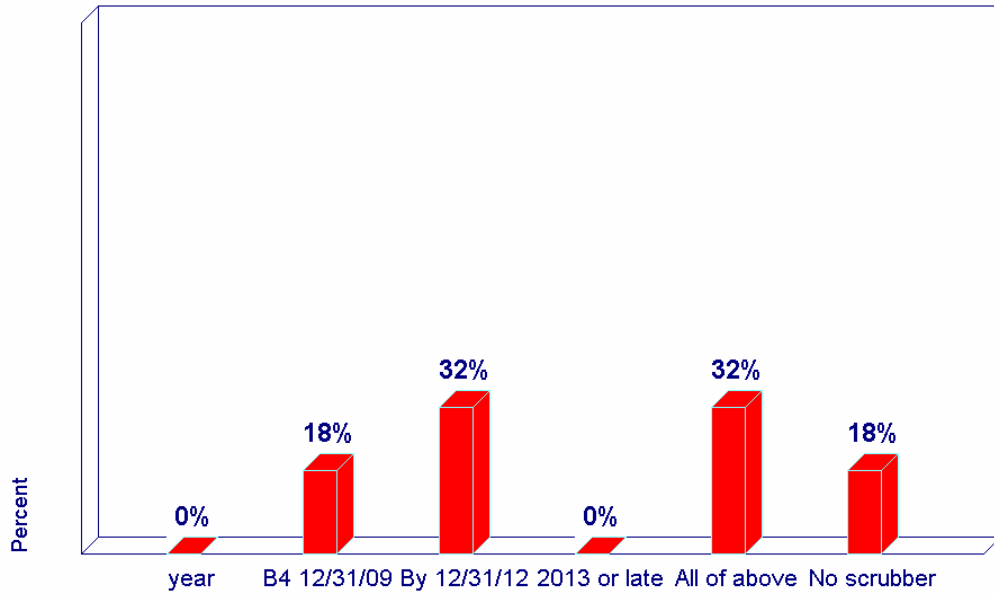
X- 24. When disruptions occur in the supply chain, who has the greatest capacity to ensure the supply remains in balance with the demand?



Y- 25. Scrubber installations are planned for how many of your coal fired units?



Z- 26. When are your scrubbers coming on line?



A- 1. We expect our consumption/production of coal for the next six months to differ from our average consumption/production from the last six months by:

